



**City of Lloydminster  
Request for Decision (RFD)**

**Subject Matter: Fire Truck Replacement – Sourcewell Purchase and Contract Award**

**Department: Operations**

Presented By: Dave Henning

**Council Meeting Date: February 5, 2024**

**Recommendation:**

That Council approve the use of Sourcewell Cooperative Purchasing Advantages to assist Administration with the purchase of the Fire Truck Replacement (Capital Project No.:2423002).

That Council approve Administration to commit \$55,000 from the Equipment Fleet Reserve (Account No.:1-300-312-37111) to the Capital Budget Project No. 2423002.

That Council approve the City enter into an Agreement with Commercial Emergency Equipment Co. of Regina, SK to secure one (1) 2024 Pierce Maxi Saber Pumper Fire Truck up to a maximum purchase price of \$1,030,000 (exclusive of equipment), plus applicable taxes, to be allocated from the 2024 Capital Project No. 2423002. In addition, that Council approve Administration be authorized to sign and seal all necessary documents.

**Issue:** An existing Fire Truck (Pump 15) has exceeded its lifespan by two (2) years and needs to be replaced to ensure a safe and reliable fleet of firefighting equipment.

**Background:** The current City of Lloydminster’s Fire Truck (Pump 15) is an emergency vehicle relied on to transport fire firefighters safely and operate reliably and properly to support the mission of the Fire Services Department. Fire Truck (Pump 15) has provided the community with reliable protection over the past twenty-two (22) years.

It is recommended that a fire truck more than fifteen (15) years old that has been properly maintained and that is still in serviceable condition be placed in back up status, be maintained to current standard during that time and should be replaced after twenty (20) years.

Replacement requirements for a fire truck are based on use and age, as well as capability relative to community size. A fire truck must be designed, built and tested to Underwriters Laboratories of Canada or National Fire Protection Association standards and be maintained to those standards throughout its lifespan.

Administration investigated purchase programs and inquired with potential vendors for the purchase of one (1) fire truck replacement for Pump 15 that reached the end of its life expectancy in 2022.

Sourcewell Cooperative Government and Municipality Purchase Pricing Program is able to leverage significant savings and advantages for the purchase of one (1) 2024 Pierce Maxi Sabre Fire Truck through Commercial Emergency Equipment Co, of Regina, SK as well as secure an upfront payment discount. This procurement method meets the requirements of

the Canadian Free Trade Agreement (CFTA) and New West Partnership Trade Agreement (NWPTA) for fair, open and transparent procurement of goods and services.

The benefits of using Sourcewell include:

- the City of Lloydminster is securing one (1) unit with January 2024 pricing;
- the unit will be readily available by July 2024;
- savings on MSRP through Sourcewell.

The costs/risks to not purchasing through Sourcewell include:

- not finding another unit that is customizable to Administration's requirements/standards and ready for additional spec work by year end 2024;
- additional maintenance work required to extend the life of the exiting unit (Pump 15) to ensure equipment is maintained and ready for the community;
- escalating costs on delayed delivery options.

The 2024 Pierce Maxi Sabre pumper will be built and designed to offer a dynamic Fire Truck that will complement the existing fleet of equipment and be able to serve the City of Lloydminster's fire protection needs for the next twenty (20) years.

Pricing for the contract to purchase the Pierce Maxi Sabre is as follows:

- base model pricing is provided at 5.50% discount off MSRP;
- base model options are provided at a 5.50% discount off MSRP.

The purchase price of the fire truck in the amount of \$1,030,000 does not include the required pump outfitting equipment. Therefore, to ensure sufficient funds are available to purchase the fire truck and the pump outfitting equipment Administration recommends \$55,000 from the Equipment Fleet Reserve Account No. 1-300-312-37111 be committed to Capital Project No. 2423002. The pump outfitting equipment will be purchased outside of the Agreement with Commercial Emergency Equipment Co. of Regina, SK and shall adhere to the City's Procurement and Purchasing Policy.

The existing Fire Truck (Pump 15) will be sold at fair market value to offset the cost of the new fire truck.

**Options:**

1. That Council approve all motions as indicated in the Recommendation.
2. That Council not approve the City enter into an Agreement with Commercial Emergency Equipment of Regina, SK to secure one (1) new Pierce Maxi Sabre pumper.
3. That Council request further information and that the item be brought forward to a future Regular Council Meeting for decision.

**Alignment with Strategic Plan:** This item is in alignment with the following strategic area: Providing a Safe Community. Replacement of the Fire Truck enables the City to maintain services, along with ensuring the safety of the public and City staff.

**Legal Review:** N/A



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**Governance Implications:** As per the City of Lloydminster’s Signing Authority Policy purchases greater than \$500,000 are subject to Council approval.

**Budget/Financial Implications:** The Fire Truck Replacement Capital Project No. 2423002 is an approved 2024 Capital Project and funds for the purchase of the unit are allocated as follows:

<b>Funding Sources</b>		
• 2024 Approved Capital Project No. 2423002 (Equipment Fleet Reserve No.:1-300-312-37111)		\$1,100,000.00
• Additional Budget Request (Equipment Fleet Reserve No.: 1-300-312-37111)		\$55,000.00
		<u>\$1,155,000.00</u>
<b>Purchase</b>		
• Purchase Price – INC4161 Maxi Saber Pumper Fire Truck		\$1,030,000.00
• Pump Equipment Outfitting		\$105,000.00
• Contingency (possible remaining, pending price adjustments)		\$20,000.00
		<u>\$1,155,000.00</u>
<b>Remaining Budget</b>		<b>\$0.00</b>

**Environmental Implications:** N/A

**Report Approval Details**

Document Title:	Fire Truck Replacement - Sourcewell Purchase and Contract Award.docx
Attachments:	
Final Approval Date:	Jan 30, 2024

This report and all of its attachments were approved and signed as outlined below:

Don Stang

Doug Rodwell

Dion Pollard