

 LLOYDMINSTER	<p align="center">City of Lloydminster Request for Decision (RFD)</p>
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Subject Matter: Purchase of Three (3) Street Sweepers – Contract Award
Department: Operations
Presented By: Kelly Lavoie
Council Meeting Date: March 10, 2025

Recommendation:

That Council award the contract for the purchase of three (3) Street Sweepers to Joe Johnson Equipment in the amount of \$1,055,649, plus GST, inclusive of the trade in value of \$117,000 for each of the existing three units. In addition, that Administration be authorized to sign and seal all necessary documents.

Issue: The City of Lloydminster’s three (3) Street Sweepers are due for replacement. The City of Lloydminster’s Equipment Replacement Program suggests equipment be replaced based on hours of use or years of use. Industry Standard is 5,000 hours to retain resale value or trade in value, after which the value of the unit drops drastically.

Background: The City of Lloydminster’s existing three (3) Street Sweepers (Units) have approximately 4,000 to 4,200 hours and will have another 500 hours before the new Units arrive. The Units are key pieces of equipment for the City’s annual Street Sweeping Program and will run twenty-four hours around the clock, for approximately six (6) weeks during spring street sweeping, which is an eight (8) to twelve (12) week program.

Furthermore, the Street Sweepers are used throughout the summer sweeping Priority 1 areas as well as other special requests, such as and not limited to special events (i.e. sweeping the parade route for the Lloyd Ex Parade). Lastly, in early fall the Street Sweepers are in service cleaning up leaves and debris prior to snowfall.

Administration conducted an open bidding system for the purchase of three (3) Street Sweepers. A Request for Proposal (RFP) was issued on January 27, 2025 with a closing date of February 7, 2025. A thorough analysis of the proposals was conducted to ensure the proponent with the best understanding of the requirements in the RFP is selected.

There were five (5) respondents to the RFP, with four (4) who met the requirements as outlined within the RFP. The evaluation team scored the proposals based on the following criteria Specifications, Delivery, Servicing/Warranty, and Financial Summary.

The submission scoring results are as follows:

Firm	Cost	Total Score
Joe Johnson Equipment	\$1,055,649.00	86
Superior North America	\$1,163,676.00	79.6
Cubex	\$1,429,351.83	72.2
The Road Cleaners	\$1,265,535.00	71.9

As a result of the evaluation process, Joe Johnson Equipment has the highest score and is considered to be the best qualified to fulfill the requirements outlined in the RFP. Should

Council grant approval to award the contract for the purchase of three (3) Street Sweepers to Joe Johnson Equipment, delivery of the units is expected November 2025.

Options:

1. That Council award the contract for the purchase of three (3) Street Sweepers to Joe Johnson Equipment, in the amount of \$1,055,649, plus GST, inclusive of the trade in value of \$117,000 for each of the existing three units. In addition, that Administration be authorized to sign and seal all necessary documents.
2. That Council not approve the award of the contract for the purchase of three (3) Street Sweepers to Joe Johnson Equipment.
3. That Council request additional information and that the award of the purchase of three (3) Street Sweepers be brought forward to a future Regular Council Meeting.

Alignment with Strategic Plan: This item is in alignment with the following strategic area: Managing our Environment and Infrastructure. Providing reliable and efficient vehicles and equipment while ensuring the safety of the public and staff.

Legal Review: N/A

Governance Implications: Per the City of Lloydminster's *Signing Authority Policy*, approval thresholds greater than \$500,000 are subject to Council approval.

Budget/Financial Implications: The purchase of three (3) Street Sweepers is approved in the City of Lloydminster's 2025 Capital Budget (Capital Project No.'s: 2532055, 2532056, and 2532057), and funding is allocated as follows:

Funding Sources		
• 2025 Approved Capital Project No. 2532055 (Equipment Fleet Reserve No.: 1-300-312-37111)	\$575,000	
• 2025 Approved Capital Project No. 2532056 (Equipment Fleet Reserve No.: 1-300-312-37111)	\$575,000	
• 2025 Approved Capital Project No. 2532057 (Equipment Fleet Reserve No.: 1-300-312-37111)	\$575,000	
		\$1,725,000.00
Vendor Purchase Price and Trade-In Allowance		
• Joe Johnson Street Sweeper (\$468,883 - \$117,000)	\$351,883.00	
• Joe Johnson Street Sweeper (\$468,883 - \$117,000)	\$351,883.00	
• Joe Johnson Street Sweeper (\$468,883 - \$117,000)	\$351,883.00	
		\$1,055,649.00
Remaining Budget		\$669,351.00

Environmental Implications: N/A

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Report Approval Details

Document Title:	Purchase of Three (3) Street Sweepers - Contract Award.docx
Attachments:	
Final Approval Date:	Feb 27, 2025

This report and all of its attachments were approved and signed as outlined below:

Don Stang

Marilyn Lavoie

Dion Pollard